

- Coral Residential Products
- Coral Architectural Products
- Coral Glass Division
- Central Alabama Transport

Customer Master Form

Date: _____

- _____ Set-Up
- _____ Change
- _____ Delete

Form must be completed fully for customer's account to be established.

Friedman:	A/R Customer #:	<input type="checkbox"/> P - Prospective Customer <input type="checkbox"/> I - Inactive Customer <input type="checkbox"/> T - Terminated (<i>Do not delete</i>)
Customer #:	Rebate Customer #: _____ %	

SALES INFORMATION

Company Name:			
Billing Address - Street:	City:	State:	Zip:
Shipping Address <i>(if different from above)</i> - Street:	City:	State:	Zip:
Phone:	Alt. Phone:	Fax:	E-Mail:
AR Contact:		AR Contact E-Mail:	
Sales Contact:		Sales Contact Cell:	Sales Contact E-Mail:
In-House Salesman #:		Sales Rep.:	
Projected Annual Purchase Volume <i>(In Thousands)</i> :		Date of most recent on-site visit <i>(Attach Report)</i> :	
Does this site currently receive shipments by large trucks: <input type="checkbox"/> Yes <input type="checkbox"/> No		Is there a loading dock available? <input type="checkbox"/> Yes <input type="checkbox"/> No	

Price Code (PRCCD):	Terms:	PRICE CODE	FREIGHT CODE
Freight Code (FRTCD):	Category Code (CATCD):	B - .550 E - .363	A - Coral pays freight on minimum order of \$650
Suggested Credit Limit <i>(by Sales Dept. - In Thousands)</i> :		C - .527 F - .356	B - Coral pays freight on minimum order of \$1200
Approved Credit Limit (CRLIMIT):		D - .500 T - .346	C - Coral pays freight on minimum order of 6 doors
Tax #:		0 - .463 P - .336	D - Coral pays freight on minimum order of \$350
CENTRAL ALABAMA TRANSPORT INFORMATION		1 - .437 L - .335	0 - Coral pays all freight
What is the "usual" CAT Trip # for this customer?		2 - .418 N - .333	E - \$350/35 - Coral pays freight on minimum order of \$350. Order less than \$350, first charge is \$35.
How many deliveries per week to this customer?		G - .406 S - .328	3 - Prepay and Add.
CUSTOMER SERVICE INFORMATION		3 - .395 M - .317	
Cut-off days / ship days for Regular Doors :		4 - .383 W - .304	
Cut-off days / ship days for Custom Doors :		8 - .373	
Cut-off days / ship days for Heavy Glass Doors :			
APPROVAL		CAP MULTIPLIERS	TERMS
Sales Dept. :	Date:	Multiplier 1 _____	0 - N/30
Credit Dept. :	Date:	Multiplier 2 _____	1 - N/15
		Multiplier 3 _____	2 - 1% /15, N/30
		Multiplier 4 _____	3 - 2% /10 Prox
		CATEGORY CODE	5 - 1% /10, N/30
		1 - Building Materials	6 - PIA
		2 - Glass	8 - 2% /30
		3 - Plumbing	9 - 1% /10 Prox
		5 - RTI	C - 2% /60
		4 - OEM Accounts	D - N/60
		7 - Mobile Homes	E - 2% /10/30
		9 - Other & Displays	G - N/45